

# Retirement Village Residents Association

of

New Zealand

www.rvr.org.nz



#### Retirement Villages Act (2003)

The purpose of the Act

is to protect the interests of residents

and intending residents

and enable retirement villages to develop under a simple easy-to-understand legal framework



The Retirement Villages Association of NZ
was established with a specific focus
on improving outcomes
for retirement village residents
across New Zealand.





#### During this presentation, the following acronyms will be used -

RVR - Retirement Village Residents Association of New Zealand

**RVA** - Retirement Villages Association New Zealand

**ORAs** - Occupational Rights Agreements

MHUD - Ministry of Housing and Urban Development

**DMF** - Deferred Management Fee





#### **Retirees are smart!**

bu t...

Retirees are also vulnerable







#### **Essential Statistics**

- 1. Approximately 450 retirement villages in New Zealand
- 2. Over 50,000 residents in retirement villages
- 3. Numbers are expected to reach 81,000 by 2033
- 4. RV Residents have over 11,000 financial members







Jane Wrightson
New Zealand
Retirement Commissioner

"The proposed changes tabled in the discussion document address many of the issues we have raised along with important others."

"It's important for residents, their families and operators that sector-wide best practice is clearly set out in legislation."



#### consumer.



Jon Duffy - Chief Executive Consumer New Zealand

"A key issue is potentially misleading advertising with many retirement villages pitching a continuum of care to potential residents."

"We also take issue with retirement village occupation rights agreements (ORAs) which 'clearly' benefit village operators."





# It is not about happiness...

It's about fairness!







# Ministry of Housing and Urban Development (MHUD)

Propose options for a change

relating to -

Moving in - Living in

Moving out





#### **Review of the Retirement Villages Act 2003:**

# "Options for Change"

Some Important areas from the discussion paper





## **Options for Change:** 'Moving In'

#### Disclosure statements -

Often long and difficult to understand Too much information and duplication





**Options for Change:** 'Moving In'

Occupation Rights Agreements -

Long, complex and difficult to understand Some ORAs contain unfair terms Numerous different ORAs across New Zealand





# **Options for Change:** 'Living In'

Maintenance of chattels & fixtures -

Residents required to pay for maintenance Fair wear & tear not recognised





## **Options for Change:** 'Living In'

#### Dispute Resolution -

Not independent from Operators Complex and difficult to navigate Residents find advocacy difficult Hearings adversarial and expensive





# **Options for Change:** 'Living In'

Moving from Village to Residential Care -

Details provided not clear or comprehensive Negotiation challenging for residents & families Financial implications not understood





#### **Options for Change: 'Moving Out'**

Payment of resident's capital sum -

No repayment until the unit is relicensed Not having access to money can cause financial and emotional stress





## **Options for Change:** 'Moving Out'

Stopping Outgoings and Fees -

Some charges continuing until units sold Residents charged for services not received Delays stressful for families





#### **Options for Change: 'Moving Out'**

Capital gain / Capital Loss -

No obligation to share capital gains/losses
Outgoing resident may be liable for loss
Outgoing resident not eligible for capital gains





## **Options for Change:** 'General'

Definition of 'Retirement Village' -

Not easily understood
Open to misinterpretation
All villages come under the Act
'Lifestyle Village' only a marketing tool





#### **Options for Change:** 'General'

The Code of Practice -

No requirement to be reviewed
Difficult to understand
Consultation not always followed





#### **Options for Change:** 'General'

Code of residents rights -

No reference to a right of safety Residents responsibilities poorly defined



## **Options for Change:** 'Next Stage'

#### Where to from here?

Consultation closes 20 November 2023

Advice to appropriate Minister

Cabinet to make policy decisions

Bill drafted and introduced

First reading then to Select Committee

Further comments on proposed law changes



# Retirement Village Residents Association of New Zealand

Has a specific focus on improving outcomes for retirement village residents across New Zealand

